

## **WATERFRONT LEARNING SERVICES AGREEMENT – 2024-2025**

**THIS SERVICES AGREEMENT** (the “Agreement”) is entered into by and between the **ALLEGHENY INTERMEDIATE UNIT** on behalf of its Waterfront Learning Program, having an address of 475 East Waterfront Drive, Homestead, PA 15120 (hereinafter referred to as “Waterfront Learning”) and **Westinghouse Arts Academy Charter School**, having an address of 320 Marguerite Avenue, Wilmerding, PA 15148 (hereinafter referred to as “School Entity”).

### **WITNESSETH:**

**WHEREAS**, Waterfront Learning, a program of the Allegheny Intermediate Unit (AIU), has developed a menu of flexible virtual education options that incorporate high-quality courses, instruction, and professional development at reasonable prices; and

**WHEREAS**, the School Entity wishes to purchase Waterfront Learning services from the AIU; and

**WHEREAS**, the Parties wish to memorialize the terms and conditions of their contractual relationship.

**NOW THEREFORE**, in consideration of the above premises and intending to be legally bound hereby, the Parties agree as follows:

1. **Term.** This Agreement shall commence on the later of July 1, 2024, or the date that both Parties have signed this Agreement and shall continue until June 30, 2025, except in the event that a School Entity student is enrolled in a Summer Session during the term of the Agreement that will conclude after June 30, 2025, the Agreement shall remain in effect with regard to the Summer Session until the conclusion of the session. Either Party may terminate the Agreement by providing the other Party with at least thirty (30) calendar days prior written notification. Upon termination, Waterfront Learning will be entitled to all fees for services performed up to the date of the termination.

2. **Services Provided.** In accordance with the terms and conditions of the Agreement, Waterfront Learning will provide virtual solutions as requested by the

School Entity consistent with the pricing options and packages as set forth in the Waterfront Learning Pricing Document, attached hereto as Exhibit A and incorporated herein. Based upon the School Entity's requirements and selections from the Pricing Document, an Integrated Services option, and associated fee shall be applied as described in Section 3 below.

3. **Integrated Services.** Waterfront Learning will provide integrated services for School Entity personnel to design program development, targeted goal setting, and program evaluation throughout the year. Deliverables will vary depending on the needs identified through the integration and program design processes. Integrated Services are further defined within the options described below. The School Entity will be invoiced for the Waterfront Learning integrated services based upon the option selected. The integrated services fee is subject to adjustment during the term of the Agreement as further described below based on the services and virtual services requested by the School Entity.

# **INTEGRATED STATEMENT OF WORK AND SERVICES FEE**

**Option 1:** Site License and Concurrent License Integration only

**\$1,000** annual fee for school districts and intermediate units;

**\$500** annual fee for single-school entities

<b>Student Enrollment</b>	<b>Student Supports</b>	<b>Communications</b>	<b>Technology Support</b>
Assists liaison with the preparation of virtual academy policy and procedures	Provides support for technology and virtual academy staff to monitor student attendance, performance, progress, and communication data within the district student information system (SIS)	Provides ongoing support to liaison through quarterly Waterfront Learning Liaison Meetings	Provides orientation for new online learning platforms
Assists in the bulk enrollment process with technology and virtual academy staff	Assists in the process for the district to support tiered intervention communications	Coordinates professional development training needs for the educational entity through Implementation Services or district-specific contracted professional development	Shares information necessary for technology specifications, whitelisting sites, imaging hardware, filtering, and networking
Reviews student enrollment process with the district liaison and supplies relevant support material	Collaborates with special education staff to support the goals and Specially Designed Instruction included in the IEP for special education students within the platform	Assists WFL liaison with the coordination of marketing initiatives and materials	Provides support to district staff importing users, courses, and enrollments in courseware systems
Assists district in query reports, grade submissions, and closing out final courses		Provides district liaison with information regarding PIMS reporting as requested.	Acts as a liaison between the district and courseware vendor support for district issues
			Provides support to districts to guide students not using program-provided equipment (vendor courseware only)

**Option 2:** Comprehensive Courseware, Singleton & Full-time Seats, Instructional Services -  
**\$2,500** annual fee for school districts and intermediate units;  
**\$1,250** annual fee for single-school entities

Includes all deliverables from Option 1, plus the services below. Any district that upgrades from Option 1 to Option 2 midyear will be assessed the additional fee during the next quarterly invoice period.

<b>Student Enrollment</b>	<b>Student Supports</b>	<b>Communications</b>	<b>Technology Support</b>
Provides support to the district liaison in coordinating the launch of the virtual academy and new student orientation	Provides facilitation of courses with a certified teacher	Provides ongoing support to liaison through quarterly Waterfront Learning Liaison meetings	Provides support to students using program provided equipment (related to hardware, software, connectivity, and vendor courseware)
Collaborates on any needed curriculum modifications	Provides access to student attendance, performance, progress, and communication data within the SIS	Provides district liaison with information regarding PIMS reporting as requested.	Shares information necessary for whitelisting sites, imaging hardware, filtering, and networking
Assists with SIS training for new district staff	Provides Genius SIS course build and integration	Provides marketing support as needed	Provides support to district staff importing users, courses, and enrollments in courseware systems
Updates enrollments as requested - new student enrollments, course changes, and withdraws	Assists in the execution of tiered interventions		
Communicates student course information (login, password, course start/end dates, platform URL, teacher, etc.) to liaison	Collaborates with special education staff to support the goals and Specially Designed Instruction included in the IEP for special education students		
Creates new student accounts in the vendor platform – enrolls students into vendor courseware			
Provides final percentages for schools to report			

The School District may purchase professional development/training days conducted onsite or



by video conferencing at the rates specified in the Pricing Document. Outside a 50-mile radius of the AIU Central Office, reasonable actual travel expenses will be charged for onsite professional development/training.

**Option 3: Parent-paid or School Entity paid Summer Session ONLY**

No annual Integrated Services Fee will be applied to School Entity for Waterfront Learning Summer Sessions only (May through August). Summer Session includes:

1. Summer enrichment courses with enrollments beginning in May or June and continuing for ten (10) weeks with an end date in August
2. Summer Recover Now! enrollments with start dates in June or July ending four (4) weeks from the given start date
3. Summer Bridge with enrollments with start dates in June or July in elementary supplemental programs

**Option 4: Single user, non-summer session parent-paid enrollment**

An Integrated Services Fee will not apply to School Entity when enrolling a single student in parent-paid course(s) during the traditional school year (not Summer Session). Should the School Entity enroll any additional students during the term of the Agreement that are either parent-paid or School Entity paid, the School Entity will be invoiced for the appropriate Integrated Service Fee listed in either Option 1 or Option 2, depending on the implementation type.

4. **Independent Contractor.** Waterfront Learning and the School Entity shall each be and remain an independent contractor with respect to all rights and obligations under this Agreement. Nothing contained in the Agreement shall be deemed or construed to create a relationship of employment, principal and agent, partnership, co- or joint employer or joint venture. Waterfront Learning is the sole supervisor for the provision of services set forth in Section 2 above. Waterfront Learning supervisory personnel shall be available to consult with the School Entity regarding program implementation and facilitation.

5. **Service Providers.** The instructional services provided by Waterfront Learning shall be performed by Pennsylvania-certified teachers. The School Entity shall provide current acceptable use policies and procedures to Waterfront Learning upon or before commencement of services, and Waterfront Learning shall follow the policies and procedures of the School Entity regarding grading, attendance, and acceptable use. If a student's actions violate program or district policies, Waterfront Learning has the sole discretion to modify or remove the student's online course access.

6. **PIMS Reporting.** With respect to the services delivered under this Agreement, all data reporting to the Department of Education's Pennsylvania Information Management System (PIMS) shall be the responsibility of the School Entity. Waterfront Learning will provide the School Entity with data and information necessary for PIMS reporting as requested.

7. **Property Restrictions.** The School Entity may not resell, rent, lease, assign, or otherwise transfer or provide the service or licensed material to an unaffiliated student or entity, or use the service or licensed material in a service provider capacity; or access the service or use the licensed material to build a competitive service or product, or copy any feature, function or graphic for competitive purposes.

8. **Equipment Transfer and Liability.** If located in Allegheny County or an adjacent county, the School Entity may utilize hardware support from Waterfront Learning. If the School Entity chooses to receive such support, the School Entity agrees to all Waterfront Learning policies and procedures relating to transfer of possession and return of said equipment. Should equipment not be returned to Waterfront Learning or be returned in an irreparable condition, the School Entity agrees to accept financial liability for said equipment as specified in the Pricing Document.

9. **Invoices.** Waterfront Learning shall issue invoices to the School Entity quarterly. Payment shall be made by the School Entity not later than sixty (60) days after the invoice date. If the School Entity does not remit payment within 60 days, Waterfront

Learning reserves the right to suspend services and/or to assess interest of 1 percent per month on any unpaid balance, retroactive to the invoice date, until payment in full is received. Any delay in invoicing by Waterfront Learning will not affect the duty of the School Entity to pay the invoice and shall not constitute a waiver of the right of Waterfront Learning to be paid in full for its services.

10. **Clearances.** With respect to all individuals providing services to the School Entity on behalf of the AIU except those having no direct physical or virtual contact with children, the AIU shall ensure that such individuals obtain clearances as required by Pennsylvania law.

11. **Claims or Disputes.** Any claims or other matters in question between the Parties to this Agreement arising out of or relating to this Agreement or breach thereof shall be resolved through legal or equitable proceedings before the Allegheny County Court of Common Pleas and/or the United States District Court for the Western District of Pennsylvania.

12. **Indemnification.** Subject to any immunities provided by law, Waterfront Learning shall protect, defend, indemnify, and hold the School Entity harmless from and against any and all costs, expenses (including reasonable attorney's fees), liabilities, losses, damages, suits, actions, fines, penalties, claims or demands of any kind arising out of or in any way connected with Waterfront Learning's negligence or intentional acts under this Agreement. Subject to any immunities provided by law, School Entity shall likewise, protect, defend, indemnify, and hold Waterfront Learning harmless from and against any and all costs, expenses (including reasonable attorney's fees) liabilities, losses, damages, suits, actions, fines, penalties, claims or demands of any kind arising out of or in any way connected with the School Entity's negligence or intentional acts under this Agreement.

13. **Governing Law.** The Agreement shall be construed under, and in accordance with, the laws of the Commonwealth of Pennsylvania, excluding its conflict of laws provisions.

14. **Enforceability of Provisions.** In the case that any one or more of the provisions of this Agreement are, for any reason, held to be invalid, illegal, or unenforceable in any

respect, no other portions of this Agreement shall be affected. The unaffected portions of this Agreement shall be construed as if such invalid, illegal, or unenforceable provision had never been contained herein.

15. **Sole Agreement of Parties.** With respect to the subject matter hereof, this Agreement constitutes the sole and only agreement of the Parties involved and supersedes any prior understanding, or written or oral agreement between the Parties. No change, modification, amendment, alteration, or rescission of this Agreement shall be valid unless it is made in a written amendment signed by the Parties.

**IN WITNESS WHEREOF**, intending to be legally bound, the Parties hereto have set their hands and seals.

ATTEST

**WESTINGHOUSE ARTS ACADEMY CHARTER SCHOOL**

\_\_\_\_\_

By:\_\_\_\_\_

Name:

Name:

Secretary, Board of Directors

President, Board of Directors

Date:

ATTEST:

**ALLEGHENY INTERMEDIATE UNIT**

\_\_\_\_\_

By:\_\_\_\_\_

Name:

Name:

Secretary, Board of Directors

President, Board of Directors

Date:

# Waterfront Learning Pricing AIU and PAIU Districts - 2024-2025



How to Navigate the Pricing Document:

**Use the [Hyperlinked Table of Contents](#):** Find the title/section listed in the Table of Contents below that you wish to read. Click on the hyperlink. This action will instantly take you to the specified page within the document.

**Note:** The document is also printable. Users may choose to print the document for reference.

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Prices are subject to change at any time.



# Waterfront Learning Pricing AIU and PAIU Districts - 2024-2025



## Instructional Services 6-12

**Definition of Instructional Services:** Waterfront's virtual learning service includes content and teachers of record.

Waterfront Learning's instructional services courses include the following:

- PA-certified teacher of record provided by Waterfront Learning or Vendor
- Virtual Course Content
- Genius Student Information System
- Correlating supports
- Grace period: If a district withdraws an enrollment within the first 13 calendar days of the original start date, Waterfront will not invoice for the enrollment.

## Secondary Instructional Services Grades 6-12

Vendor	Type of Enrollment	Includes	Price
Imagine Learning	Full-Time	<ul style="list-style-type: none"> <li>• Includes up to 7 courses per semester</li> <li>• 10 months access</li> </ul>	\$1,080.00 per quarter
			\$2,159.00 per semester
Imagine Learning	Single Course Full Year	<ul style="list-style-type: none"> <li>• Includes one course</li> <li>• 10 months access</li> </ul>	\$623.00 per year
Imagine Learning	Single Course Semester	<ul style="list-style-type: none"> <li>• Includes one course</li> <li>• 5 months access</li> </ul>	\$342.00 per semester
Accelerate Education	Full-Time	<ul style="list-style-type: none"> <li>• Includes up to 7 courses per semester</li> <li>• 10 months access</li> </ul>	\$2,346.00 per semester
Accelerate Education	Single Course Full Year	<ul style="list-style-type: none"> <li>• Includes one course</li> <li>• 10 months access</li> </ul>	\$679.00 per year
Accelerate Education	Single Course Semester	<ul style="list-style-type: none"> <li>• Includes one course</li> <li>• 5 months access</li> </ul>	\$373.00 per semester
Pearson	Full-Time	<ul style="list-style-type: none"> <li>• Includes up to 7 courses per semester</li> <li>• 10 months access</li> </ul>	\$2,622.00 per semester
Pearson	Single Course Full Year	<ul style="list-style-type: none"> <li>• Includes one course</li> <li>• 10 months access</li> </ul>	\$913.00 per year
Pearson	Single Course Semester	<ul style="list-style-type: none"> <li>• Includes one course</li> <li>• 5 months access</li> </ul>	\$459.00 per semester
First Steps Driver's Theory	Single Course	<ul style="list-style-type: none"> <li>• Includes one course</li> <li>• 9 weeks access</li> </ul>	\$128.00 per quarter
eDynamic Learning	Single Course Semester	<ul style="list-style-type: none"> <li>• Includes one course</li> <li>• 5 months access</li> </ul>	\$335.00 per semester

Prices are subject to change at any time.



## Instructional Services K-6

**Definition of Instructional Services:** Waterfront’s virtual learning service that includes content and teachers of record.

Waterfront Learning’s instructional services courses include the following:

- PA-certified teacher of record provided by Waterfront Learning or Vendor
- Virtual Course Content
- Genius Student Information System
- Correlating supports
- Grace period: If a district withdraws an enrollment within the first 13 calendar days of the original start date, Waterfront will not invoice for the enrollment.

## Elementary Instructional Services Grades K-6

Vendor	Type of Enrollment	Includes	Price
Accelerate Education	Full-Time with WFL teacher	<ul style="list-style-type: none"> <li>• Includes up to 6 courses per semester</li> <li>• Includes required workbooks</li> <li>• 10 months access</li> <li>• Live meetings with teacher available as needed</li> </ul>	\$2,214.00 per semester
Accelerate Education	Full-Time with Vendor Teacher	<ul style="list-style-type: none"> <li>• Includes up to 6 courses per semester</li> <li>• Includes required workbooks</li> <li>• 10 months access</li> <li>• Live meetings with teacher available as needed</li> </ul>	\$2,352.00 per semester
Accelerate Education	Single Course, Full Year, WFL Teacher	<ul style="list-style-type: none"> <li>• 10 months access</li> <li>• Live meetings with teacher available as needed</li> </ul>	\$725.00 per year
Accelerate Education	Single Course, Semester, WFL Teacher	<ul style="list-style-type: none"> <li>• 5 months access</li> <li>• Live meetings with teacher available as needed</li> </ul>	\$357.00
Pearson	Full-Time WFL Teacher	<ul style="list-style-type: none"> <li>• Includes core courses and electives</li> <li>• 10 months access</li> <li>• Live meetings with teacher available as needed</li> </ul>	\$2,219.00 per semester

Prices are subject to change at any time.



# Waterfront Learning Pricing AIU and PAIU Districts - 2024-2025



		<ul style="list-style-type: none"> <li>Required materials kits included either digitally or by delivery</li> </ul>	
Pearson	Full-Time Vendor Teacher	<ul style="list-style-type: none"> <li>Includes core courses and electives</li> <li>10 months access</li> <li>Live meetings with teacher available as needed</li> <li>Required materials kits included either digitally or by delivery</li> </ul>	\$2,600.00 per semester
Pearson	Single Course Full Year WFL Teacher	<ul style="list-style-type: none"> <li>10 months access</li> <li>Live meetings with teacher available as needed</li> </ul>	\$725.00 per year

## Content Only Licensing: K-12

**Definition of Content-Only Licensing:** Waterfront's virtual learning option that includes course content only. The school district must supply teachers of record.

Waterfront Learning Content Only Licensing Includes:

- Virtual Course Content is supplied by Waterfront Learning.
- District-provided teacher of record is required.
- Correlating services and consultation provided by Waterfront Learning.
- Professional Development is required with all content-only license purchases.

## Imagine Learning Content Only Licenses

Content-Only License Type	Price
Secondary Site License - 1-500 students building-wide	\$18,500.00 per year + PD
Secondary CTE Add-On to Site License – 1-500 students building-wide	\$3,080.00 per year + PD
Secondary Site License – 501-1000 students building-wide	\$20,700.00 per year + PD
Secondary CTE Add-On to Site Licenses 501-1000 students building-wide	\$3,960.00 per year + PD
Secondary Site License – 1001-2500 students building-wide	\$26,550.00 per year + PD
Secondary CTE Add-On to Site Licenses 1001-2500 students building-wide	\$4,400.00 per year + PD
Secondary Site License – 2501+ students building-wide	\$31,860.00

Prices are subject to change at any time.



## Waterfront Learning Pricing AIU and PAIU Districts - 2024-2025



	per year + PD
Secondary CTE Add-On to Site Licenses 2501+ students building-wide	\$4,950.00 per year + PD
Concurrent User Licenses – Grades 9-12 core content, world languages, general electives, AP, credit recovery, test prep, career electives, test prep/remediation	\$705.00 per student + PD
Concurrent User Licenses – Grades 6-12 core content, world languages, general electives, AP, credit recovery, test prep, career electives, test prep/remediation	\$880.00 per student + PD
Secondary Single Course Seat Content-Only License	\$118.00 per student + PD
<b>EdgeEX</b> - In 2024-2025, EdgeEX courses are subject to availability. Currently, High School Math and ELA are available. The CTE add-on to the EdgeEx Site license is priced the same as above.	
EdgeEX - Secondary Site License- Grades 6-12 - 1-500 students building-wide	\$21,360.00 per year + PD
EdgeEX - Secondary Site License – Grades 6-12 - 501-1000 students building-wide	\$23,730.00 per year + PD
EdgeEX - Secondary Site License – Grades 6-12 - 1001-2500 students building-wide	\$29,660.00 per year + PD
EdgeEX - Secondary Site License – 2501+ students building-wide	\$35,590.00 per year + PD
EdgeEX – Site Licenses – Grades 9-12 Only	Contact WFL
EdgeEx – Concurrent User Licenses - Grades 6-12 core content, world languages, general electives, AP, credit recovery, career electives, test prep/remediation	\$1,190.00 per student + PD
EdgeEx – Concurrent User Licenses - Grades 9-12 core content, world languages, general electives, AP, credit recovery, career electives, test prep/remediation	\$980.00 per student + PD
EdgeEx per enrollment, full-year content only	\$80.00 per course, per student
<b>Exceptional Students Course Suite</b> – Courses that are developmentally appropriate for high school students working three or more grade levels behind. Scaffolded instruction for students with unique learning needs.	
Exceptional Student Course Suite (content- – 15 courses across four subjects.)	\$310.00 per student

## Accelerate Education Content Only Licenses

Content-Only License Type	Price
Secondary 6-12 Full-Time Seat License	\$420.00 per year + PD
Secondary Single Course Seat License	\$51.00 per semester,

Prices are subject to change at any time.



## Waterfront Learning Pricing AIU and PAIU Districts - 2024-2025



	per course
Elementary K-6 Full-Time Seat License includes up to 6 courses per student per semester. K-5 workbooks are purchased at an additional fee.	\$582.00 per year + PD
Elementary Single Course Seat License	\$58.00 per semester, per course + PD
Elementary and Secondary Site Licenses – based on number of students	Contact WFL

### Pearson Content Only Licenses

Content-Only License Type	Price
Secondary/Elementary K-12 Licenses – Up to 700 K-12 Core Courses and Electives (excludes World Languages)	\$485.00 per student + PD
Secondary/Elementary K-12 Premium Licenses – K-12 Core courses, electives, and World Languages	\$665.00 per student + PD
Secondary/Elementary Single Course License	\$150.00 per student

### eDynamic Learning Content Only Licenses

Content-Only License Type	Price
Site Enterprise Course License	\$1,230.00 per course + PD
Single Course Enrollment License	\$78.00 per course + PD

### Supplemental Licenses K-12

**Definition of Supplemental Licenses:** Supplemental licenses include products intended to enhance virtual or in-person core courses, elective courses, or CTE courses. Supplemental licenses may also be used for remediation, intervention, or teaching new skills outside of core content.

Waterfront Learning Supplemental Product licensing includes:

- Virtual supplemental licenses supplied by Waterfront Learning.
- District-provided teacher/facilitator is required.
- Correlating services and consultation provided by Waterfront Learning.
- Professional Development is required with all supplemental license purchases.

### Core Content Supplemental Academic Support Licenses

Supplemental License Type	Price
Imagine Math Site License – Pre-K through Geometry – supplemental math support and development	\$9,200.00 per year + PD

Prices are subject to change at any time.



## Waterfront Learning Pricing AIU and PAIU Districts - 2024-2025



Imagine Math Reusable Licenses – Pre-K through Geometry – supplemental math support and development	\$50.00 per license + PD
Imagine Math Facts Site License - Elementary – builds math fluency	\$4,850.00 per year + PD
Imagine Math and Imagine Math Facts Bundle Site License	\$12,425.00 per year + PD
Imagine Language and Literacy Site License – Pre-K to 6 <sup>th</sup> Grade – supplemental literacy and English language development	\$23,000.00 per year
Imagine Language and Literacy Seat Licenses	\$150.00 per student + PD
Imagine MyPath – Elementary - Reading and Math Site License – intervention support	\$12,415.00 per year + PD
Imagine Robotify – Grade 3-8 Computer Science and Coding game-based product using a 3D robotics simulator, Blockly, and Python.	\$5,750.00 per year + PD

## Supplemental Social Emotional Learning Licenses

Supplemental License Type – Prices Per Year, Plus PD	Price
Imagine Purpose – Secondary – Single Subject Concurrent Licenses	\$325.00 per student + PD
Imagine Purpose – Secondary – Site License – 1-500 enrollments	\$6,610.00 per year + PD
Imagine Purpose – Secondary – Site License – 501-1000 enrollments	\$7,500.00 per year + PD
Imagine Purpose – Secondary – Site License – 1001 – 2500 enrollments	\$9,450.00 per year + PD
Imagine Purpose – Secondary – Site License – 2501+ enrollments	\$10,860.00 per year + PD
Imagine Purpose – Elementary – Classroom Bundle – 1 Teacher and up to 30 enrollments	\$1,580.00 per year + PD
Imagine Purpose – Elementary – Site License – Less than 100 enrollments	\$3,300.00 per year + PD
Imagine Purpose – Elementary – Site License – 101-250 enrollments	\$4,725.00 per year + PD
Imagine Purpose – Elementary – Site License – 251-500 enrollments	\$6,610.00 per year + PD
Imagine Purpose – Elementary – Site License – 501-750 enrollments	\$7,500.00 per year + PD
Imagine Purpose – Elementary – Site License – 751-1000 enrollments	\$9,920.00 per year + PD
Imagine Purpose – Elementary – Site License – 1001+ enrollments	Contact WFL

Prices are subject to change at any time.



## Miscellaneous Products and Services

**Definition of Miscellaneous Products and Services:** Waterfront Learning can add the following items or services to district purchases.

## Technology Products and Services

Product/Service	Price
Technology Package (laptop, bag, mouse, headset, and Internet access; grace period does not apply)	\$445.00 per quarter
Hardware Service Charge – Assessed only when hardware is delivered to a student who withdraws during the 13-day grace period	\$60.00
<u>Total Package Hardware Replacement Fee</u> – Assessed when hardware issued by Waterfront Learning is not returned within 30 days of withdrawal or returned in irreparable condition	\$1,110.00
Hardware Replacement Fee – Laptop Only (warranty)	\$1,000.00
Hardware Replacement Fee – Bag	\$30.00
Hardware Replacement Fee – Headset	\$15.00
Hardware Replacement Fee – Power Supply	\$50.00
Hardware Replacement Fee – Mouse	\$11.00

## Course Materials

Materials	Price
Accelerate Education Workbooks K-5 – (Nonrefundable. If enrollment is dropped during the grace period, a workbook fee still applies)	\$25.00 per unit, per semester
Accelerate Education Materials Kit (Nonrefundable. If enrollment is dropped during the grace period, a materials kit fee still applies)	\$335.00 per kit, per student
Books for AP Courses – Some AP courses require physical books that are not included in the course price.	Contact WFL
Lab Materials – Some courses require lab equipment that is not included in the course price.	Contact WFL

## Professional Development

Professional Development Type	Price
Half-Day PD facilitated by WFL Team Web-Based	\$500.00
Full-Day PD facilitated by WFL Team Web-Based	\$1000.00
PD Facilitated by vendor	Contact WFL

Prices are subject to change at any time.



## Add-On Services

Service Description	Price
<b>Special Education Progress Monitoring</b> – Districts are expected to monitor and support any identified special education online learner. Should the district indicate that assistance from the program is desired for support services, data collection, or progress monitoring, additional charges would apply.	\$235.00 per single course  \$1,025.00 Full-time per student, per semester
<b>Extension</b> – The district notifies wflhelp@aiu3.net of the extension in writing <b>prior to the last week of enrollment</b> . Extension is not to exceed 7 calendar days from course end date.	No fee with appropriate notification
<b>Extension</b> – The district notifies wflhelp@aiu3.net of an extension <b>during the last week of enrollment</b> . The extension is not to exceed 7 calendar days from the course end date.	\$60.00 per student
<b>Curriculum Customizations</b> – Assessed when curriculum modification or customization results in more than 25% adjustment OR when content is migrated between more than one course in the same platform.	\$60.00 per course

## Other Information:

- a) **Course Content Fees** - Costs vary based on vendor licensing, agreements, and option availability with Waterfront Learning.
  - Some courses require additional material fees; the costs shown do not include textbooks, additional software, or testing fees.
- b) **Internet Access Reimbursement** – The program will utilize Internet reimbursement at a rate of up to \$35.00/month as the default for all full-time students with the approved Waterfront Learning technology package (no reimbursement if assigned a MiFi device). Should a MiFi device be requested and approved, the use will be monitored. All texting and international charges will be billed back to the district. Any device not showing use for two consecutive billing cycles will be deactivated.
- c) **Grace Period**—A free, 13-calendar-day grace period is available at the time of initial enrollment; however, a \$60.00 hardware service charge will be assessed for equipment delivery and return for students withdrawing during the free trial period. The opportunity for a free trial period applies only to coursework, not the technology package.
- d) **Tuition Charges** – Tuition is charged as indicated above based on the courses and services requested. If the participation period exceeds the defined length of enrollment, additional tuition will be assessed.
- e) **Single Section Enrollment** – Students will not be permitted to enroll in two sections of the same course at the same time (example: Algebra Q1 and Algebra Q2). Students **MUST** finish one section of a course before beginning another.
- f) **Communication Standards and Protocols** - The Program strives to respond to communications within one business day, and award final course credit within two business days of the identified course end date. Additionally, targeted customer service goals

Prices are subject to change at any time.

## Waterfront Learning Pricing AIU and PAIU Districts - 2024-2025



*include communicating the needs and requests of the participating schools and liaising with the contracted vendors. Should information, special requests, or modifications be needed, the identified district liaison should communicate those needs in writing to [WFLHelp@aiu3.net](mailto:WFLHelp@aiu3.net). The Program will then collaborate with contracted parties to achieve the desired request. It is not the expectation of the Program that the required school district-identified liaison or other identified representative need to work directly with Waterfront Learning contracted vendors.*

Prices are subject to change at any time.



## 2024-2025 District Requested Modifications and Accommodations

### Accelerate Education

Tier I - Options for All Students:	Tier II - Additional Student-Based Options:
<ul style="list-style-type: none"> <li>➤ Extended time on tests, assignments, homework</li> <li>➤ Visual Daily Schedule</li> <li>➤ Screen reader for instruction (Text to Speech)</li> <li>➤ Screen-Mask</li> <li>➤ Text to Translation</li> <li>➤ Opportunity to redo/resubmit work</li> <li>➤ Chunking Materials and Assessments</li> <li>➤ Calculator</li> </ul>	<ul style="list-style-type: none"> <li>➤ Reduce answer choices on multiple choice tests by ____ (2, 3, 4, or 5)</li> <li>➤ Reduced workload (hide or excuse certain assignments. Use Course Reduction Form)</li> <li>➤ Retakes (requested by student)</li> <li>➤ Adjust passing threshold (Indicate Percentage)</li> </ul>

### Imagine Learning 6-12

Tier I - Options for All Students:	Tier II - Additional Student-Based Options:
<ul style="list-style-type: none"> <li>➤ Time Limits: Quiz (60), Test (120), Exam (180)</li> <li>➤ Pretest is set to OFF. Default score is 80%</li> <li>➤ Assessment Options: Allow to Save &amp; Exit on Quizzes, Tests, and Exams.</li> <li>➤ Quiz review with Student Answers</li> <li>➤ Automatic Progression</li> <li>➤ Use of eNotes on Quizzes and Tests</li> <li>➤ Failed attempts - 2</li> <li>➤ Multiple viewings of videos/labs</li> <li>➤ Take notes in the online system (eNotes)</li> <li>➤ Use eNotes on assessments</li> <li>➤ Chunking assessments – students can save and exit</li> <li>➤ Mastery based assessments</li> <li>➤ Teacher reviews of student work</li> <li>➤ Students can access activity or video transcripts</li> <li>➤ Live Support (Support Chat)</li> <li>➤ Assignment Calendar</li> <li>➤ Guided notes</li> <li>➤ Text to Speech</li> <li>➤ Text to Translate</li> </ul>	<ul style="list-style-type: none"> <li>➤ Prescriptive Testing – must occur prior to the student starting course lessons. (<b>not available for English and select electives</b>)</li> <li>➤ Diagnostic Pretesting (Unit by Unit)– Set passing threshold to __%</li> <li>➤ Pretesting Time Limit – can adjust how many minutes a student has to complete a pretest</li> <li>➤ Quiz review with Correct Answers</li> <li>➤ Can add on eNotes for Exams</li> <li>➤ Adjust required learning activities – indicate removal of journal activities, online content, and/or vocabulary</li> <li>➤ Increase failed attempts to __ attempts</li> <li>➤ Curriculum customizations at the student level (<b>indicate what course scope and sequence documents are needed</b>)</li> <li>➤ Reduce answer options by ____ (1 or 2). (Deactivated answer options will appear grayed out for students)</li> <li>➤ Reduce the number of assessment questions by ____% (10, 20, 30, 40, or 50 percent)</li> <li>➤ Hide the assessment timer</li> </ul>

### Pearson

Tier I - Options for All Students:	Tier II - Additional Student-Based Options:
<ul style="list-style-type: none"> <li>➤ Multiple retakes of assessments</li> <li>➤ Resubmission of work</li> <li>➤ Extended time</li> <li>➤ Text to Speech</li> </ul>	<ul style="list-style-type: none"> <li>➤ Ignore time limit on assessments</li> <li>➤ Adjust minimum passing threshold (Indicate percentage)</li> <li>➤ Reduce answer choices on multiple choice tests by ____ (2, 3, 4, or 5)</li> </ul>

### eDynamic Learning

Tier I - Options for All Students:	Tier II - Additional Student-Based Options:
<ul style="list-style-type: none"> <li>➤ Screen-Mask</li> <li>➤ Text to Speech</li> <li>➤ Text to Translation</li> </ul>	<ul style="list-style-type: none"> <li>➤ Reduce answer choices for multiple choice</li> </ul>



## 2024-2025 District Requested Modifications and Accommodations

DISTRICT STAFF: Please complete and submit this form and upload it directly into the student's **External Files** in Genius.

DATE OF FORM COMPLETION: \_\_\_\_\_

STUDENT INFORMATION			
Student Name:		Student Email Address:	Home Phone:
Male <input type="checkbox"/> Female <input type="checkbox"/>			
School District:		School Building:	Current Grade:
Special Education Case Manager:		Case Manager Email:	Case Manager Phone:
IEP meeting date:	RR date:	NOREP Received? (attach)	504 Plan? Yes/No

**Modifications Needed As Per 504/IEP/GIEP beyond those provided for all students (see "Tier II Additional Student-Based options" column on previous page):**

1.
2.
3.
4.
5.

**Waterfront Learning must also receive a copy of the following signed documentation prior to enrolling a student in their online courses.**

Please submit the following documentation to the student's "External Files" in Genius.  
(Located in the student profile, on the left side menu.)

<input type="checkbox"/> Signed IEP	<input type="checkbox"/> Signed 504	<input type="checkbox"/> Signed GIEP
<input type="checkbox"/> Signed NOREP		<input type="checkbox"/> Signed NORA





## 2024-2025 District Requested Modifications and Accommodations

### Progress Monitoring of Identified Goals:

- ☐ **No** – No additional progress monitoring data or assistance is needed from the program for this student. Waterfront Learning can provide available performance data from Genius and the Learning Management System to support the district upon request. (Example: Active time in platform and available student performance data).
- ☐ **Yes** – Progress monitoring data and assistance is needed as per the information provided below. This option involves specific progress monitoring probes that will be administered by a certified Special Education teacher to gather individualized progress monitoring data for the student. The district understands there is an additional fee associated with this option (please see your pricing addendum for the contracted price).

Goal:	Types of Data Needed:	Dates/Frequency of Data Collection:	Data to be Provided to (Name & <b>Contact</b> Info):

Signatures:

\_\_\_\_\_  
Special Education Case Manager

\_\_\_\_\_  
Date

\_\_\_\_\_  
Special Education Director/Supervisor

\_\_\_\_\_  
Date

**Please provide any additional information the program may need regarding this student:**

# IMAGINE LEARNING COURSE SCHEDULING GUIDE

2024 - 2025

Student Name: \_\_\_\_\_ Student Grade: \_\_\_\_\_

*This document is for internal use by the school district to present course options to students and families. Districts should use the form as a guide when requesting course enrollments.*

HIGH SCHOOL COURSES (Grades 9-12)				
Course Name:	Select Course Below:	Length *	Honors Available	NCAA Approved
<b>LANGUAGE ARTS</b>				
ELA 9		Y	X	X
ELA 10		Y	X	X
ELA 11		Y	X	X
ELA 12		Y	X	X
Contemporary American Literature		S		
<b>MATH</b>				
Algebra I		Y	X	X
Algebra II		Y	X	X
Financial Math		Y		
Geometry		Y	X	X
Mathematical Models with Applications		Y		
Math I – III		Y	X	X
Pre-Algebra		Y		
Pre-Calculus		Y	X	X
Statistics		Y		X
Statistics and Probability		Y		X
Trigonometry		S		X
<b>SOCIAL STUDIES</b>				
Civics and Citizenship		S		X
Civics and Government		S		
Economics		S	X	X
Geography		Y		
Human Geography		Y	X	X
Modern World History		Y	X	X
Personal Psychology 1 & 2		S		
Sociology 1 & 2		S		
Survey of US History		Y	X	X
US Government		S	X	X
US History: 1850 – Present		Y		
US History I		Y	X	X
US History II		Y	X	X
World History: 1450 – Present		Y		
<b>SCIENCE</b>				
Anatomy		S		
Anatomy and Physiology 1 – <i>NEW for 24-25</i>		Y		X
Biology		Y	X	X
Chemistry		Y	X	X
Earth and Space Science		Y		X
Environmental Science		Y		X
Life Science		Y		
Physical Science		Y		X
Physics		Y	X	X

\* Q = Quarter S = Semester Y = Year

# IMAGINE LEARNING COURSE SCHEDULING GUIDE

2024 - 2025

Course Name:	Select Course Below:	Length *	Honors Available	NCAA Approved
Physiology		S		
<b>AP COURSES</b>				
AP Calculus AB		Y		X
AP English Language and Composition		Y		X
AP English Literature and Composition		Y		X
AP Human Geography		Y		X
AP Psychology		Y		X
AP Statistics		Y		X
AP US Government and Politics		S		X
AP US History		Y		X
AP World History: Modern		Y		X
<b>WORLD LANGUAGES</b>				
HS French I – III		Y		X
HS Spanish I – III		Y		X
<b>ELECTIVES</b>				
Adaptive PE		S		
Advanced PE 1 & 2		S		
Advertising and Sales Promotion		S		
Anthropology 1: Uncovering Human Mysteries		S		X
Anthropology 2: More Human Mysteries Uncovered		S		X
Archaeology: Detectives of the Past		S		X
Art History I		Y		
Astronomy 1		Y		X
Banking Service Careers		S		
Black History in America 1a: Introduction – <b>NEW for 24-25</b>		S		
Biotechnology 1		Y		X
Business Computer Information Systems		Y		
Business English – <b>NEW for 24-25</b>		Y		
Business Information Management		Y		
Business Law		S		
Business Law 1 – <b>NEW for 24-25</b>		Y		
Career Explorations		Y		
Career Explorations I		S		
Career Explorations II		S		
Career Explorations III		S		
Career Management		S		
Career Planning and Development		S		
Careers in Criminal Justice		Y		
Careers in Marketing Research		S		
Character and Leadership Development		S		
Child Development		S		
Climate and Culture Transformation		S		
College and Career Readiness		S		
Comprehensive PE		S		
Computer Applications – Office 2019/Office 365		Y		
Contemporary Health		S		
Creative Writing		S		X
Criminology: Inside the Criminal Mind		S		
Culinary Arts 1		Y		
Culinary Arts 2		S		
Cybersecurity		Y		

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# IMAGINE LEARNING COURSE SCHEDULING GUIDE

2024 - 2025

Course Name:	Select Course Below:	Length *	Honors Available	NCAA Approved
Digital Photography 1		Y		
Digital Photography 2		S		
Drugs & Alcohol		S		
Early Childhood Education		Y		
Exercise Science		S		
Expository Reading and Writing		Y		
Family & Consumer Science		S		
Family and Community Service		S		
Family Living		S		
Fashion Design		S		
Fire and Emergency Services		S		
First Aid & Safety		S		
Fitness Fundamentals 1 & 2		S		
Flexibility Training		S		
Food Safety and Sanitation		S		
Forensic Science 1		S		X
Forensic Science 2		S		X
Forensics 1		Y		
Forensics: Using Science to Solve a Mystery		S		
Foundations of Personal Wellness		Y		
Gothic Literature: Monster Stories		S		X
Great Minds in Science: Ideas for a New Generation		S		
Group Sports		S		
Health & Personal Wellness		S		
Health I & II		S		
Healthy Living (Semester)		S		
Healthy Living (Full Year)		Y		
History of the Holocaust		S		X
Hospitality and Tourism 1: Traveling the Globe		S		
Hospitality and Tourism 2: Hotel & Restaurant Management		Y		
Hotel Management 1		Y		
Human Resource Management 1		Y		
Individual Sports		S		
Interior Design		S		
International Business: Global Commerce in the 21 <sup>st</sup> Century		S		
Intro to Coaching		S		
Introduction to Art		Y		
Introduction to Business		Y		
Introduction to Careers in Education and Training		S		
Introduction to Careers in Finance		S		
Introduction to Careers in Government and Public Administration		S		
Introduction to Communications and Speech		Y		X
Introduction to Consumer Services		S		
Introduction to Human Growth and Development		S		
Introduction to Human Services		S		
Introduction to Law, Public Safety, Corrections, and Security		S		
Journalism 1		Y		
Law Enforcement Field Services		S		
Legal Admin Specialist 1		Y		

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# IMAGINE LEARNING COURSE SCHEDULING GUIDE

2024 - 2025

Course Name:	Select Course Below:	Length *	Honors Available	NCAA Approved
Legal Services		S		
Life Skills		S		
Lifetime & Leisure Sports		S		
Lifetime Fitness (Full Year)		Y		
Lifetime Fitness (Semester)		S		
Literacy and Comprehension I & II		Y		
Management 1		Y		
Marine Science 1		Y		X
Marketing 2		Y		
Marketing and Sales for Tourism and Hospitality		S		
Marketing Foundations 1		Y		
Meditation and Keeping Calm		S		
Mental Health and Wellness		S		
Military Careers		S		
Music Appreciation: The Enjoyment of Listening		S		
Mythology and Folklore: Legendary Tales		S		X
National Security		S		
Nutrition and Wellness		S		
Office Administration 1		Y		
Online Learning and Digital Citizenship		S		
Outdoor Sports		S		
Peer Counseling		S		
Personal Care Services		S		
Personal Development		S		
Personal Finance		S		
Personal Health & Fitness		S		
Personal Training Career Prep		S		
Personal Training Concepts		S		
Philosophy: The Big Picture		S		
Physical Education I - IV		S		
Planning Meetings and Special Events		S		
Principles of Business, Marketing, and Finance 1 – <i>NEW for 24-25</i>		Y		
Principles of Public Service: To Serve and Protect		S		
Professional Sales and Promotion 1		Y		
Public Speaking 1		Y		X
Real World Parenting		S		
Restaurant Management		S		
Restorative Practices and Principles		S		
Running		S		
Science and Mathematics in the Real World		S		
Scientific Discovery and Development		S		
Scientific Research		S		
Security and Protective Services		S		
Small Business Entrepreneurship		Y		
Social and Emotional Success		S		
Social Problems 1: A World in Crisis		S		X
Social Problems 2: Crisis, Conflicts and Challenges		S		X
Sports and Entertainment Marketing		S		
Sports Officiating		S		
Strategies for Academic Success		S		

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# IMAGINE LEARNING COURSE SCHEDULING GUIDE

2024 - 2025

Course Name:	Select Course Below:	Length *	Honors Available	NCAA Approved
Strength Training		S		
Sustainable Service Management for Hospitality and Tourism		S		
Teaching and Training Careers		S		
Technology and Business		Y		
Transportation and Tours for the Traveler		S		
Trauma-Informed Living		S		
Unlock Your Purpose		S		
Walking Fitness		S		
World Religions: Exploring Diversity		S		X
<b>VIRTUAL TUTOR TEST PREP</b>				
ACT English		S		
ACT Mathematics		S		
ACT Reading		S		
ACT Science		S		
Keystone Algebra I		S		
Keystone Biology		S		
Keystone Composition		S		
Keystone Literature		S		
PSAT Math		S		
SAT Math		S		
SAT Reading		S		
SAT Writing & Language		S		
<b>EXCEPTIONAL STUDENTS COURSES</b> <i>These course are intended to provide scaffolded, supportive instruction for students with special needs. The course features developmentally appropriate content for high school students working three or more grade levels behind.</i>				
Reading and Writing I-IV		S		
Basic Math I-II		S		
Basic Algebra		S		
Basic Geometry		S		
Life Science Essentials		S		
Physical Science Essentials		S		
Economics and Personal Finance Essentials		S		
US Government Essentials		S		
US History Essentials		S		
World History Essentials		S		

<b>LIMITED AVAILABILITY COURSES</b> <i>The following courses have very limited availability – prepare additional elective selections in the case of unavailability.</i>				
Course Name:	Select Course Below:	Length*	Honors Available	NCAA Approved
American Sign Language 1-3		Y		X
HS Chinese I - II		Y		X
HS German I - II		Y		X
HS Latin I - II		Y		X
Advanced Networking 1		Y		
Agribusiness Systems		S		
Agriscience 1		S		
Agriscience 2		Y		
Allied Health Assistant 1		Y		
Animal Systems		S		
Careers in Allied Health		S		

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# IMAGINE LEARNING COURSE SCHEDULING GUIDE

2024 - 2025

Computer Science Principles		Y		
Concepts of Engineering and Technology		S		
<b>LIMITED AVAILABILITY COURSES</b>				
<i>The following courses have <u>very limited</u> availability – prepare additional elective selections in the case of unavailability.</i>				
Course Name:	Select Course Below:	Length*	Honors Available	NCAA Approved
Construction Careers		S		
Cosmetology 1		S		
Cosmetology 2		S		
Cosmetology 3		Y		
Digital Media Web Design 2		Y		
Engineering and Design		S		
Engineering and Product Development		S		
Forestry and Natural Resources		S		
Foundations of Digital Media		S		
Health Careers		S		
Health Science Concepts		Y		
Health, Safety, and Ethics in the Health Environment		S		
Introduction to Agriculture, Food, and Natural Resources		S		
Introduction to Careers in Architecture and Construction		S		
Introduction to Careers in the Health Sciences		S		
Introduction to Computer Science		Y		
Introduction to Health Science		Y		
Introduction to Information Technology		Y		
Introduction to Information Technology Support and Services		S		
Introduction to Network Systems		S		
Introduction to STEM		S		
Law and Order: Introduction to Legal Studies		S		
Manufacturing: Product Design and Innovation		S		
Medical Assistant 1		Y		
Medical Terminology		Y		
Network System Design		S		
Operational Cybersecurity		Y		
Physicians, Pharmacists, Dentists, Veterinarians and Other Doctors		S		
Plant Systems		S		
Principles of Agriculture, Food and Natural Resources		S		
Public Health: Discovering the Big Picture in Health Care		S		
Renewable Technologies 1		Y		
Software Development Tools		S		
Sports Medicine 1 & 2		Y		
STEM and Problem Solving		S		
Veterinary Science: The Care of Animals		S		
Web Development 2		Y		